

# Company Overview

## INSUNG Information

## Vision

*"Intelligent Cloud Service Infrastructure Leader"*

*"We Make a Better Future with Smarter IT"*

## Mission

Who  
We Are



# INSUNG-At-A-Glance

**29 years** of IT Infrastructure specialization

- Network
- Server
- Storage
- Unified Comm.
- Security
- Virtualization
- IMO



**242B KRW** Revenue\* (FY20)

**3** IT Affiliates

**4** Overseas Branches

**6** Domestic Offices (incl. HQ)



\* Consolidated base

**700+** Customers across All Industries



**Out of 207** Employees\*

**70%** Engineer/Technician

**77%** Professional Qualifications



\* As of Mar 2021

**Top Partner in Korea**

- CISCO Gold (Collab/SDN)
- DELL Tech. Titanium (HCI/CI)
- ARUBA Dist. (Mobility, N/W)
- VMware Avd. (DC Virtualization)



DELL Technologies



vmware®

**IT Lifecycle Support**

- Consulting
- Design
- Procurement/Provision
- Implementation/Optimization
- Operation/Mgmt.
- Maintenance

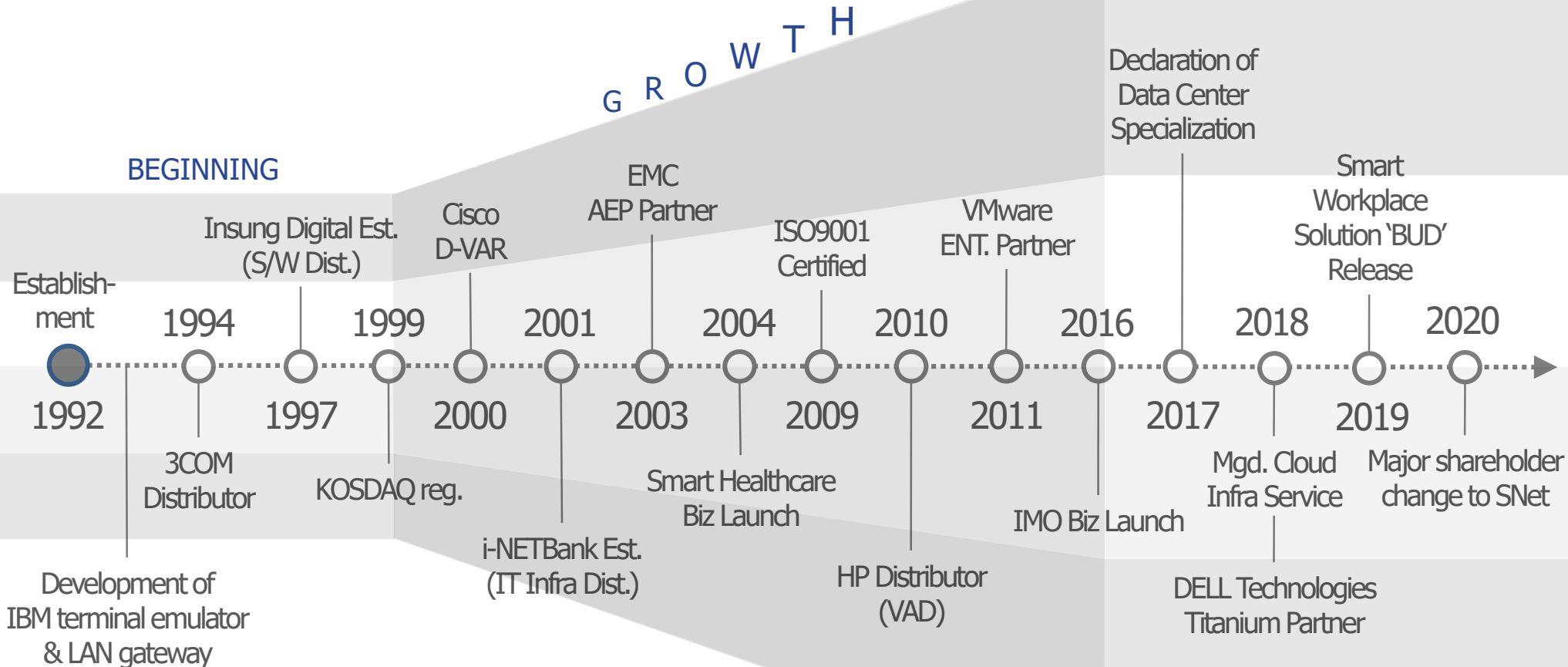


# History of INSUNG

## TRANSFORMATION

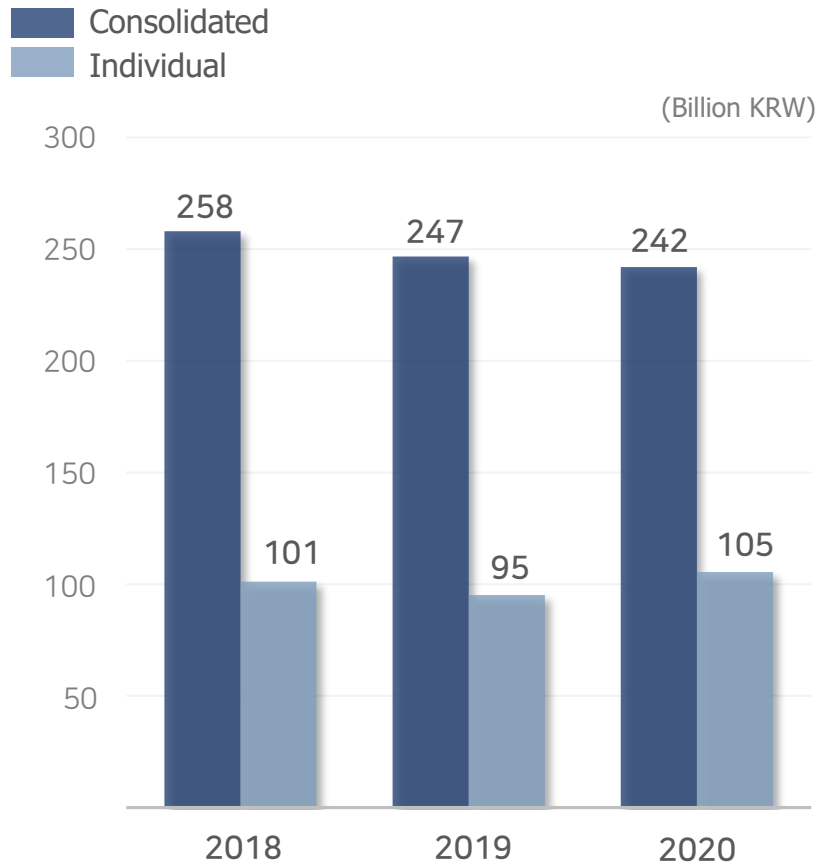
### G R O W T H

### BEGINNING

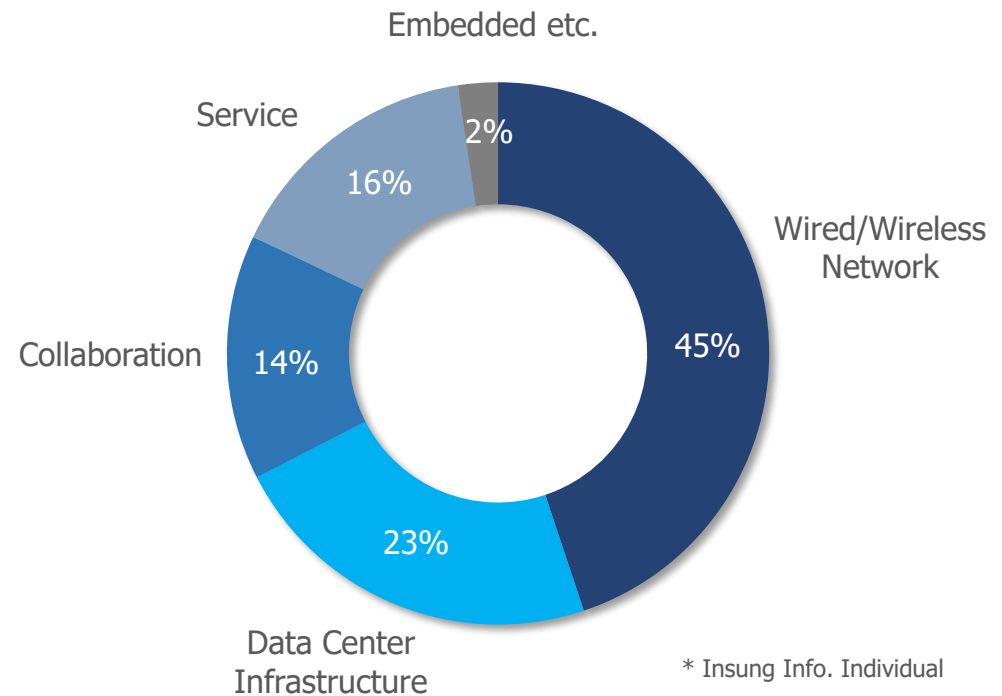


# Financial Highlights

## Revenue



## Revenue Mix\*



# Affiliate Companies

## iNETBank



IT/Security Infra Distribution (Cisco/Meraki/Zebra/Axis/Citrix etc.)

## Insung Digital

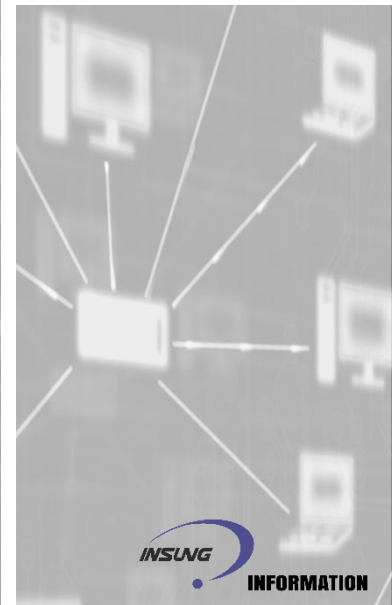


IT & Security Solution Distribution (Juniper/Oracle/Gigamon etc.)

## NYTG



ERP-based e-Business Solution Consulting & Implementation



What  
We Do

# DIGITAL TRANSFORMATION



# Solutions & Services

## Cloud / Data Center

- SDDC (Software-Defined DC)
- HCI (Hyper Converged Infrastructure)
- Server/Storage/Network Virtualization
- U2L (Linux Migration)
- VDI (Virtualized Desktop)
- Backup/DR



## Unified Communications

- Digital Workplace
- IP Telephony/Contact Center
- Video Conference & Collaboration
- Remote Work/WFH



## Managed Infrastructure Services

- IT IMO
  - One-Stop 24/7 Infrastructure Management Outsourcing
- Cloud Infra Managed Services
  - Cloud Migration/Operation
  - Hybrid Cloud Mgmt.



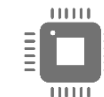
## Network/Security

- Software Defined Network
  - Campus Network (SDA)
  - Data Center (ACI)
  - Branch/Remote (SD-WAN)
- LAN-WAN-Cloud Security (SASE)

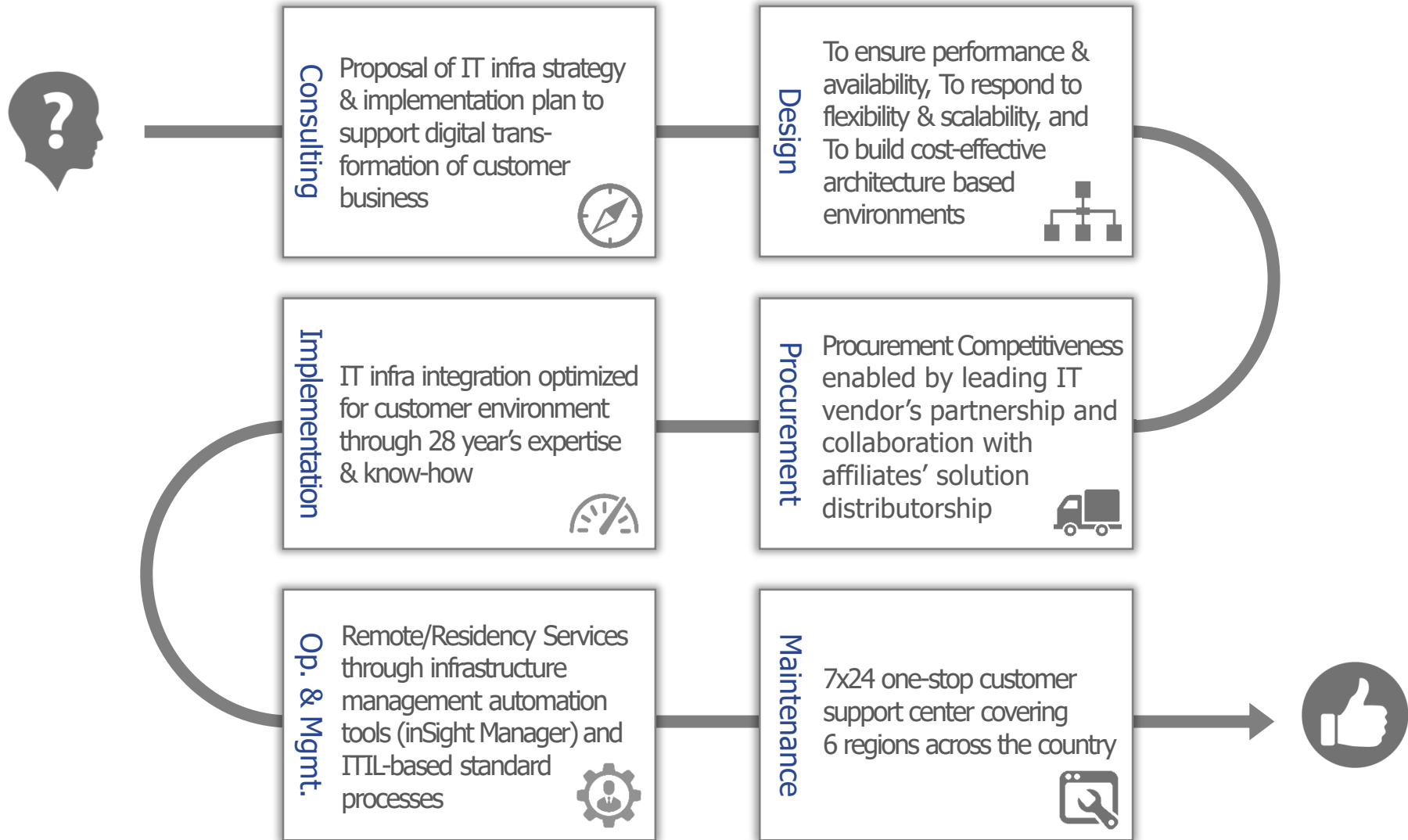


## Embedded

- Embedded System Integration/Customization
  - H/W : VPX, VME etc.
  - S/W : RTOS, PCIe Comm. etc.
- Industrial/Military Solutions Dev.
  - Rail, Aviation, Warships, Tactical Training



# IT Infra Lifecycle Support



Why  
Choose Us

# Core Competencies

## 29 years of Expertise in IT Infrastructure

- Integration of IT infrastructure including network, server, storage, unified communications, and security

## Technical Professionals by Field

- 77% of total employees hold professional skill qualification
- 56% of qualified professionals are advanced technician

## Market Leading Vendor's Professional Partnership

- Cisco SI Gold Partner
  - SDA/Collaboration Specialized Partner
- Dell Technologies Titanium Partner
  - Korea's leading HCI(Hyper Converged Infrastructure) partner
- HPE Aruba Distributor, VMware Enterprise Partner



## Rich Experiences in Data/Voice/Video Integration

- Unbeatable implementation capability of convergence network
- The largest number of best practices for IP-based voice/video integration

## Domestic and Overseas Customer Support Network

- 6 domestic bases and 4 overseas (US/China/Hungary/Indonesia) offices
- Remote/Residency response and 7x24 customer support center

## Synergy with 3 IT Affiliates

- iNETBank(Infra), Insung Digital(Solution), NYTG(ERP/CRM)

# High-Profile Clients

## Public/Gov.



## Finance







## Education



## MFG·Service



# Best-of-Breed Partnership

			
<p><b>SI Gold Partner</b> (since 2002)</p>	<p><b>Titanium Partner</b> (since 2003)</p>	<p><b>Distributor</b> (since 2010)</p>	<p><b>Advanced Partner</b> (since 2011)</p>
<p>Collaboration Specialized Partner</p> <p>SDA (Software Defined Access) Impact Partner</p>	<p>Korea's #1 HCI/CI (Hyper Converged Infrastructure) Specialized Partner</p>	<p>Korea's #1 Wired/Wireless Network Technology Partner</p>	<p>Data Center Virtualization Specialized Partner</p>
<ul style="list-style-type: none"> <li>• Data Center/SDN</li> <li>• Collaboration</li> <li>• Security</li> <li>• Networking</li> </ul>	<ul style="list-style-type: none"> <li>• Storage/Backup</li> <li>• Server</li> <li>• Converged Infra</li> <li>• Client Device</li> </ul>	<ul style="list-style-type: none"> <li>• Mobility</li> <li>• Networking</li> </ul>	<ul style="list-style-type: none"> <li>• Server/Storage/ Network/Desktop Virtualization</li> </ul>

Journey to  
Tomorrow  
with Us

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THANK YOU

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